| | Lockworks Unlimited Bid | Sandeep intalling and setting up | Meraki w/out Cloud Storage | Meraki with Cloud Storage |
|---|---|---|---|---|
| Installers | Lockworks | Harlin & Sandeep | Harlin & Sandeep | Harlin & Sandeep |
| Storage | Onsite Server | Onsite Server | Camera | Camera and Cloud Storage |
| Cameras | 7 | 7 | 8 | 8 |
| Labor | $19,200.00 | 2 to 4 days: $2,250-$4,500 | 2 to 4 days: $2,250-$4,500 | 2 to 4 days: $2,250-$4,500 |
| Equipment | $16,800.00 | $16,000* | $16,500 | $16,500 |
| License and support | $1,500 per year | $1,500 per year | $3,200 for 3 years** | $3,200 for 3 years** |
| | | | | storage per camera) |
| | | | | |
| Total for one year | $37,571.00 | $22,000.00 | $24,200.00 | $32,000.00 |
| Total for first 3 years | $40,571.00 | $25,000.00 | $24,200.00 | $32,000.00 |
| Per Year cost beyond 3 y | $1,500.00 | $1,500.00 | $1,100.00 | $3,700.00 |
| | **Pros:** | **Pros** | **Pros:** | **Pros:** |
| | connected to cloud infrastructure, security | connected to cloud infrastructure, security | infrastructure, security updates and new software | infrastructure, security updates and new software |
| | | doing it in house. | in house. | in house. |
| | | | Simple to deploy and configure | Simple to deploy and configure |
| | More storage | More storage | | |
| | on a Network Video Recorder (NVR), | on a Network Video Recorder (NVR), | Eliminates servers and NVR | Eliminates servers and NVR |
| | | | failure point such as NVR failure, | failure point such as NVR failure, |
| | | | | company.*** |
| | | | 14 to 21 days of storage | 90 Days for storage |
| | | | | |
| | **Cons:** | | **Cons:** | **Cons:** |
| | video is lost | video is lost | is lost | |
| | Higher labor cost | system | | |
| | system | | | |
| | cameras stop working | cameras stop working | | |
| | Greater learning curve | Greater learning curve | | |
| | | | Lower storage limit in each camera | Lower storage limit in each camera |
| | | | | of theft or damage to camera |
| | | *simular to the one in the estimate as* | *beyond 3 years.* | *beyond 3 years.* |
| | | | | *up, nightly or instantaniously?* |